



O/Ref: STC/0107/14  
Y/Ref:

## VACANCY ANNOUNCEMENT

### NO: SE/0102/14 SALES AND MARKETING REPRESENTATIVE

**Closing date: 30/10/2014 Report to duty 01/11/2014**

Sinansel Tisa Consulting cc is a close corporation privately owned by a family and is doing import and export, Dry Cleaning/Laundry and Outsourcing of Cleaning Services through SINANSEL EXPRESS, and Beauty and Nails Salon (Nails, Skin, Facial Treatment and Body Therapy) Through SINANSEL NOVA. We are based in Kilner Park Pretoria and we looking for a **Sales and Marketing Representative** to work with SINANSEL TISA CONSULTING cc.

The import and export constitute one of the core functions of the company and products range from papers (A4), Tropical finished products such as Coffee and Cocoa and other target products f which market is available in South Africa.

The Dry Cleaning/Laundry and Outsourcing of Cleaning Services deliver and collect wherever possible items for the following services:

**Dry Cleaning - Laundry (Washing and Ironing) - Ironing Only - Washing Only - Stain Removal - Alterations/Mending – Disinfection - Leather and Suede Treatment - Intramural Cleaning Services (Home, Office and other manufacturing premises).**

SINANSEL NOVA deals with beauty and Nails Salon and related products.

In a long term, we intend to open depots of SINANSEL EXPRESS in Pretoria, Centurion, Midrand, Sandton and Johannesburg.

### **Summary:**

The **Sales and Marketing Representative** is expected to be able to increase sales and customer base in the Gauteng. Territory includes Pretoria, Centurion, Lytleton, Midrand, Sandton, Randburg and Johannesburg and areas in between and eventually beyond.

### **Reporting:**

The **Sales and Marketing Representative** reports to the **Director, Oversight Market Development and Operations.**

### **Sales and Marketing Responsibilities:**

- Must be Self-Motivated and a Get-Goer with good communication and organizational skills;
- Responsibilities include but are not limited to working within a budget;
- Providing detailed sales and expense reports;

- Creating sensible sales routes to control time and cost, as well as providing short, medium and long-term goals;
- Create, maintain and increase steadily the customer base;
- Advise the Directors on the new trends in the market and approach to broader company perspectives in the short, medium and long-term; and
- Advise the Directors on the necessity of the establishing a depot in a specific location.

## Job Requirements

### Qualifications:

- Must have verifiable past sales experience;
- Excellent attendance;
- Must have proficient computer skills including excel;
- Be willing to work a flexible schedule as needed;
- Marketing Degree is not required but is preferred;
- Understanding French is an advantage;

### Allowance:

The **Sales and Marketing Representative** will be given only commissions on the existing clients base built, as it will be his/her responsibility to maintain such customers base.

It is preferable that the SMR owns a vehicle. There is office space, laptop and internet connection for work at company premises.

Interested candidates are required to apply via e-mail to [info@sinansel.co.za](mailto:info@sinansel.co.za)

The application should comprise the following:

- A cover letter
- A CV